Upstate New York World Trade News

U.S. Department of Commerce - U.S. Commercial Service Buffalo Export Assistance Center

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September 2003

YOUR PRIVACY IS IMPORTANT TO US! WE MAKE EVERY EFFORT TO MINIMIZE UNWANTED COMMUNICATIONS FROM OUR OFFICE. IF YOU DO NOT WISH TO RECEIVE SIMILAR ANNOUNCEMENTS, PLEASE CALL OUR OFFICE.

MARKET OF THE MONTH UNITED ARAB EMIRATES

Oil and gas production has been a mainstay of the UAE economy. In addition, the non-oil sector of the economy is growing. Also in demand are sophisticated security and safety equipment; health technology, equipment related supplies: architecture, construction, and engineering services; building products; air conditioning and refrigeration; environmental pollution control equipment: and telecommunications equipment; sporting goods and recreation equipment and computers. Water and power projects continue to considerable opportunity. The largest civilian export sale won by U.S. firms during 2002-2003 involved aircraft engines and aircraft. For more information on the UAE please visit the CS MARKET OF THE MONTH web site www.export.gov/commercialservice.

BUSINESS OPPORTUNITIES IN IRAQ AVAILABLE ONLINE

The Coalition Provisional Authority (CPA) that is currently governing Iraq is now issuing contracts and tenders directly from Iraq. All solicitations are available on the CPA website at www.cpa-iraq.org/business/index.html. For a complete overview of information on Iraq Reconstruction, please visit our website at www.export.qov/iraq.

INTERNATIONAL TRADE FINANCE AND TAX STRATEGIES

October 2, 2003

World Trade Center Buffalo Niagara 8:00 a.m. – 11:00 a.m.

For more information call (716) 852-7160.

DOING BUSINESS IN CANADA

October 6, 2003

Clarion Inn on the River - Niagara Falls, NY 8:30 a.m. – 11:30 a.m.

For more information call the Niagara County Community College International Trade Resource Center at (716) 614-6480.

UPCOMING COMMERCE DEPARTMENT TRADE MISSIONS

Nov 19-22, 2003

CORPORATE EXECUTIVE OFFICE (CEO)
MISSION AT MEDICA - Dusseldorf, Germany

Dec 8-10, 2003

AEROSPACE EXECUTIVE SERVICE (AES)
AT DUBAI 2003 - UNITED ARAB EMIRATES

Feb 9-13, 2004

HEALTHCARE TECHNOLOGIES TRADE MISSION BRUSSELS, BELGIUM AMSTERDAM, THE NETHERLANDS

March 15-23, 2004

INFORMATION AND COMMUNICATION TECHNOLOGIES TRADE MISSION MALAYSIA, SINGAPORE, THAILAND

AUGUST MARKET RESEARCH

THE U.S. COMMERCIAL SERVICE HAS SOME OF THE MOST COMPREHENSIVE **UP-TO-DATE** AND INFORMATION ABOUT INTERNATIONAL MARKETS AND THE EXPORT POTENTIAL **FOR** YOUR PRODUCTS. LISTED BELOW ARE NEW MARKET RESEARCH **REPORTS RECEIVED FROM** COMMERCIAL SERVICE **OFFICES** AT U.S. EMBASSIES AND CONSULATES AROUND THE WORLD. THERE IS NO CHARGE FOR THESE REPORTS. IF YOU WOULD LIKE ANY OF THEM JUST **CALL OUR OFFICE.**

- Admission Control/Video Surveillance (Germany - 8/12/2003)
- Aerospace Ground Equipment & Services (Egypt - 8/03/2003)
- Aged Care (Australia 8/19/2003)
- Aircraft & Parts (Brazil 8/27/2003)
- Automotive Coating (India 8/14/2003)
- Automotive Diagnostic Equipment (Taiwan - 8/29/2003)
- Automotive Parts/Accessories (Netherlands - 8/28/2003)
- Aviation And Ground Support (Taiwan 8/29/2003)
- Bandwidth (India 8/27/2003)
- Bioinformatics (Taiwan 8/29/2003)
- Biotechnology (Germany 8/25/2003)
- Broadband in The Netherlands (8/27/2003)
- Broadcasting Industry in India (8/25/2003)
- CAD/CAM/CAE/CIM (Australia 8/19/2003)
- Commercial Aviation (Germany 8/12/2003)
- Cosmetics and Toiletries (India 8/27/2003)
- Defense Aerospace Equipment (South Korea - 8/28/2003)
- Defense Procurement (Austria 8/21/2003)
- Diagnostic Equipment Malignant Neoplasm (Taiwan - 8/29/2003)
- Digital Cable TV Equipment (Korea 8/29/2003)
- Digital Content (Taiwan 8/29/2003)
- Diversification and Defense Trade Opportunities (Taiwan - 8/29/2003)
- Energy Efficiency Conservation Equipment (Taiwan 8/29/2003)
- Food Processing Equipment (India 8/29/2003)
- Food Processing/Packaging Equipment (Sweden - 8/13/2003)
- Furniture (Germany 8/12/2003)
- Gas Pipeline Industry (Australia 8/19/2003)
- General Waste Recycling Equipment (Taiwan - 8/29/2003)
- Golf Equipment (Germany 8/12/2003)
- Household Appliances (Germany 8/12/2003)

- Industrial Chemicals (Sweden 8/13/2003)
- Industrial Waste Recycling Equipment (Taiwan - 8/29/2003)
- Internet & Interactive TV (Portugal 8/13/2003)
- Korea's Intelligent Transportation Systems Market (8/28/2003)
- Liquid Milk Packaging Equipment/Materials (China - 8/28/2003)
- Materials Handling Equip (Australia 8/19/2003)
- Musical Instruments (Australia 8/19/2003)
- Naphtha Products (Taiwan 8/29/2003)
- Non-Conventional Energy Scenario (India - 8/27/2003)
- OEM Equipment (Germany 8/21/2003)
- Orthopaedic & Rehabilitation Equipment (Netherlands - 8/28/2003)
- Orthopaedic Equipment (Sweden 8/13/2003)
- Orthopaedic/Rehabilitation Equipment (Germany - 8/12/2003)
- Packaging Industry (Estonia 8/18/2003)
- Packaging Materials (Germany 8/12/2003)
- Pollution Control Equipment (Indonesia - 8/11/2003)
- Power Generation (Egypt 8/21/2003)
- Power Tools (Taiwan 8/29/2003)
- Process Control Instrumentation (Taiwan - 8/29/2003)
- Professional Fitness Equipment (Taiwan - 8/29/2003)
- Recreational And Pleasure Boats (Italy 8/29/2003)
- Renewable Energy (India 8/29/2003)
- Safety/Security Access Control Equipment (Vietnam - 8/01/2003)
- Securitization (Taiwan 8/29/2003)
- Semiconductors (Taiwan 8/29/2003)
- South Korea's Security Industry (8/27/2003)
- Sporting Goods: Ball Sports (Australia 8/19/2003)
- SUV Vehicles & Accessories (Austria 8/27/2003)
- Telemedicine (Sweden 8/13/2003)
- Test and Measurement Equipment (Germany 8/12/2003)
- The German ICT Market (8/20/2003)
- Trends In The ICT Market (Hungary 8/29/2003)
- Used and Refurbished Auto Parts (Mexico - 8/01/2003)
- Vehicles (Sweden 8/13/2003)
- Voice Over Internet Protocol Equipment (Taiwan - 8/29/2003)
- Voip Equipment (South Korea 8/30/2003)
- Water & Wastewater Treatment Equipment (Panama - 8/26/2003)
- Wind Power (Australia 8/29/2003)
- Wireless Networking Solutions (Korea 8/29/2003)